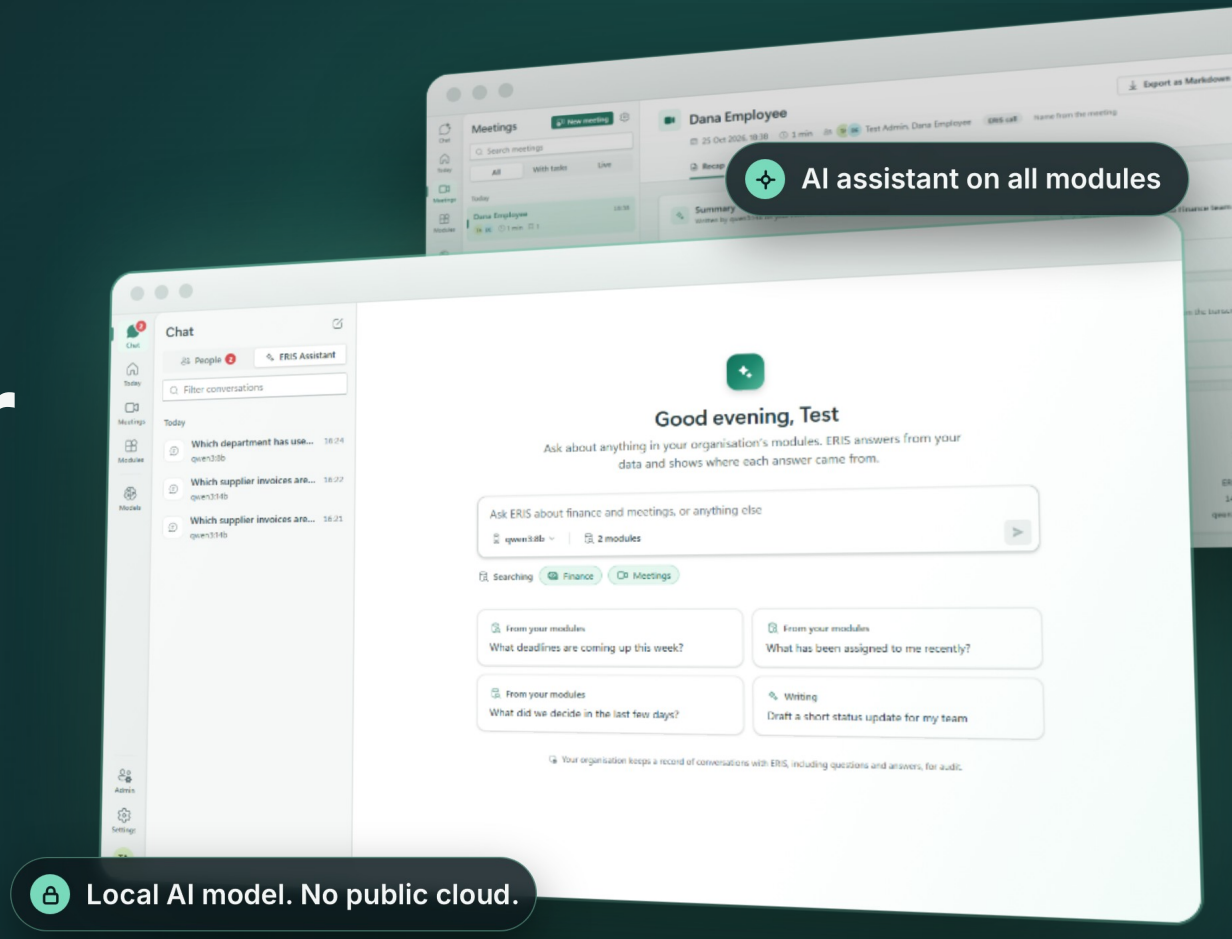
UpwardTechnologies

PROCESS AUTOMATION

We automate all your processes. With ERIS or custom-built.

Less manual work in quotes, planning, hours, invoicing and case files. Set up fast, at a surprisingly low cost.



THE PROBLEM

Where does the time go? Into manual work.

Construction and installation

Quotes, extra work, work orders, time tracking

Transport and logistics

Shipping documents, route planning, invoicing

Law and accountancy

Case files, deadlines, billing, requesting documents

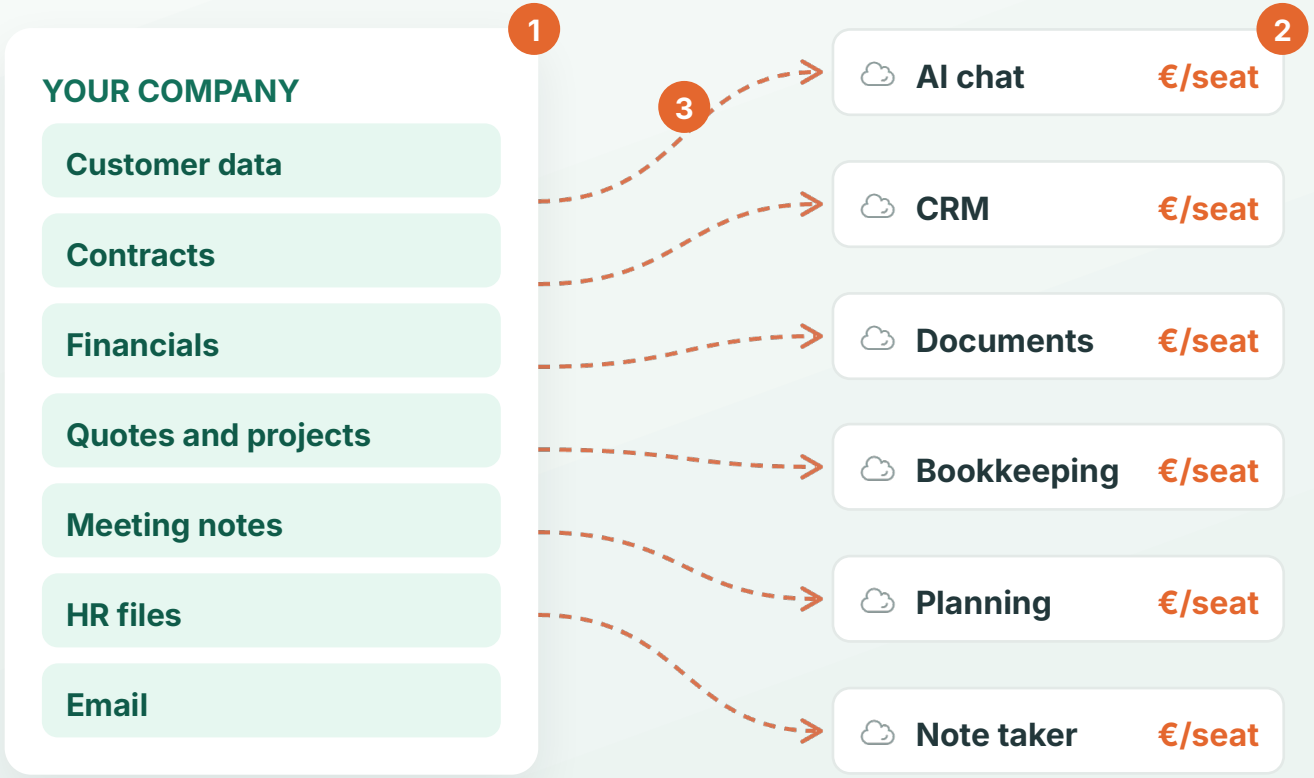
Wholesale and production

Orders, cost estimates, stock, production planning

Much of this work is **retyping** between separate software packages, Excel and email. Each package has its own subscription and its own login.

AND AI?

You want AI on your own data. But that data has to stay in-house.



1 Data leaves the company

Most AI tools copy your data into another company's cloud.

2 Ten tools, ten bills

Each tool has its own provider, contract and price per user.

3 AI sees one tool at a time

No assistant can answer a question across sales, finance and planning.

WHY NOW

Four reasons to bring AI in-house now.

REGULATION

2025

EU AI Act applies in stages from Feb 2025

GDPR, and for many sectors NIS2 and DORA, require firms to know where their data is and what is done with it.

INCIDENTS

700+

organisations exposed through one AI chat integration

2025: stolen tokens exposed Salesforce data, per Google. 2023: Samsung reportedly banned generative AI after source code was uploaded.

CLOUD AI COSTS

$14B

reported OpenAI loss forecast for 2026

Cloud AI is sold below cost. When prices move to cover costs, AI gets expensive for most companies (our view: up to 20x).

LOCAL AI IS READY

0

cloud calls needed

Small language models now run on a company's own hardware, offline, at a fixed cost and minimal running cost.

OUR OFFER

We automate all your processes, in two ways

1 · ERIS

ERIS

Our own platform: everything in one system

Every department and process in one system, with an AI assistant. On your own hardware or hosted for you. One login, one place for your data.

2 · CUSTOM-BUILT

Built around the way you work

Where ERIS does not fit, or as an addition: links with your existing systems, your own modules and automations.

Or a combination of both. You choose what fits.

ERIS

All your separate tools and subscriptions, replaced by one platform

TODAY

Team chat	Email
CRM	Service desk
E-signature	Documents
Projects	Bookkeeping
HR and payroll	Meeting notes

A separate subscription, login and cloud for each. The tools do not talk to each other.

WITH ERIS

- ✓ **One platform, one licence, one price per user**
- ✓ **Every module talks to every other**
- ✓ **AI works across all of it**
- ✓ **One login, one data layer, one audit trail**
- ✓ **On your own hardware or hosted for you**

Switch step by step, module by module. New standard modules at no extra cost.

ERIS

Every department. One system.

ERIS Assistant
Ask anything across all your data and modules, with the source. AI agents do the work.

Meetings
Notes, note taker, actions

Tasks and projects
Tasks, projects, dev links

Planning
Staff, resources, scheduling

Email and chat
Unified inbox, team chat

Documents and files
Documents, e-signature, transfer

Sales
CRM, pipeline, quotes, outreach

Marketing
Campaigns, content, social, SEO

Support
Service desk, live chat, portal

Finance
Invoicing, bookkeeping, cash flow

Tax
VAT returns, tax preparation

HR
Recruitment, payroll, leave, hours

Legal
Contracts

Compliance
ISO frameworks, policies, privacy

Procurement
Suppliers, purchase orders

Operations
Workflows, automations

Logistics
Warehouse, stock, shipping

Manufacturing
Production, maintenance

IT
Helpdesk, assets, access

Data
Dashboards, reports

Risk
Risk scoring, incidents, audit

Management
KPIs, board reports, scenarios

Custom modules, agents and knowledge bases Built per client · same login, data and AI · run locally

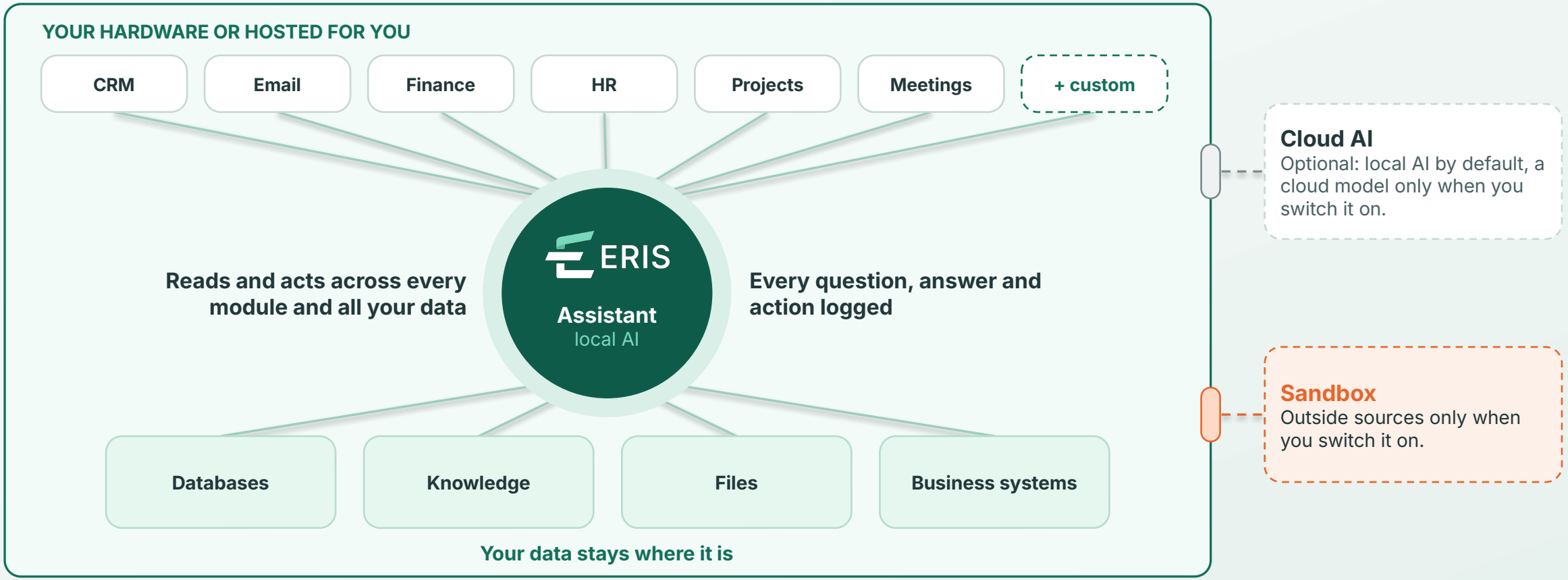
Local data
Databases, files, business systems

Local knowledge
One knowledge base

Local computing
Local AI models, offline

HOW ERIS WORKS

The AI comes to your data. Not the other way round.



WHERE ERIS RUNS

One ERIS, two ways to run it

1 · SOVEREIGN

On your own hardware

ERIS, your data and the AI models run on a server in your own network, offline if required. No public cloud. Capacity grows with the hardware.

2 · CLOUD

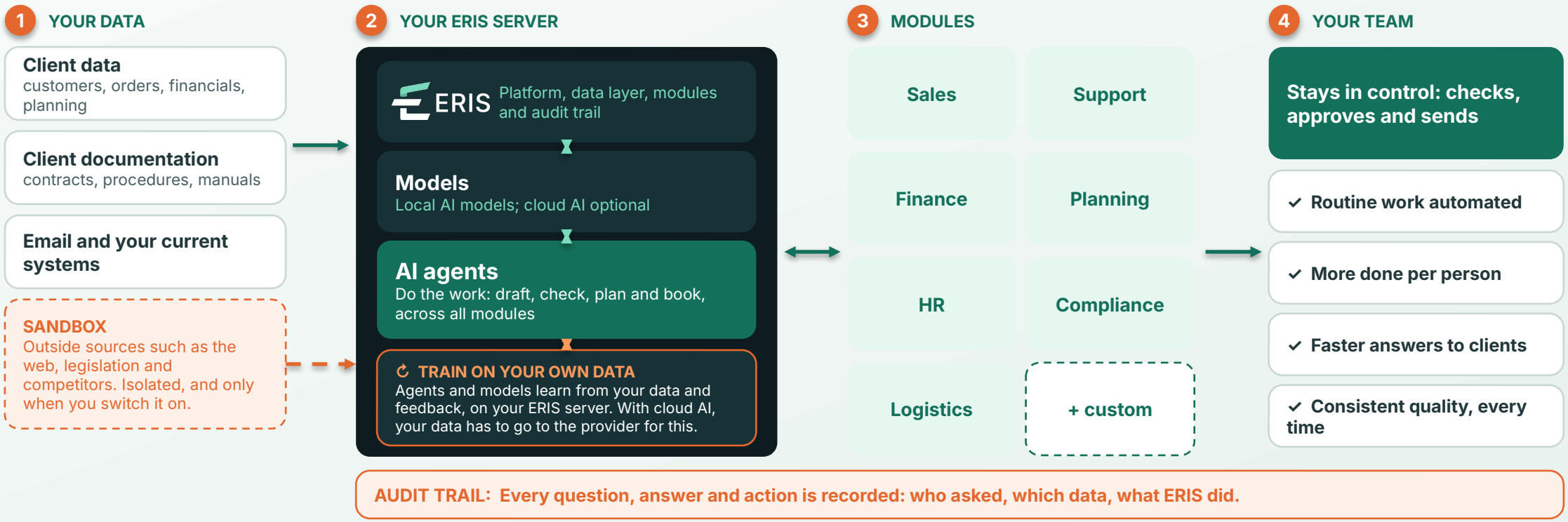
Hosted for you

The same ERIS, hosted for you by a cloud or telecom provider, also as a private cloud at a European provider. No server of your own to buy or run.

Same modules, same assistant, same login. You choose where it runs.

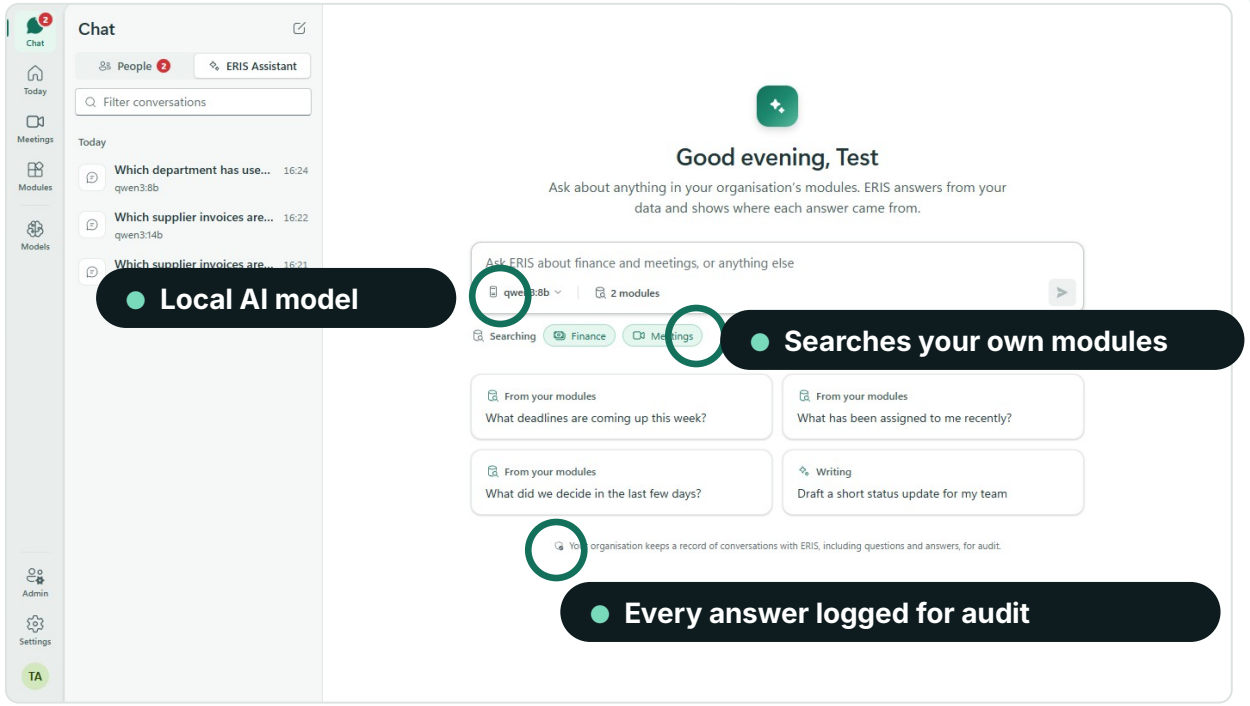
THE ERIS FLOW

From question to result, in one flow.

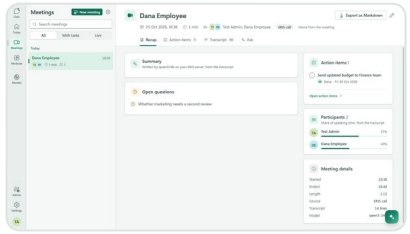


ERIS ON SCREEN

Not a concept. It runs today.

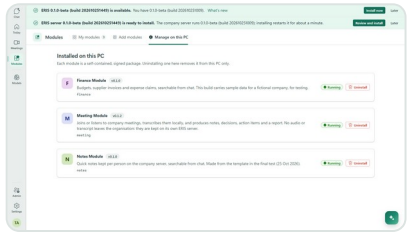


Ask ERIS Answers from your own modules and data, with the source.



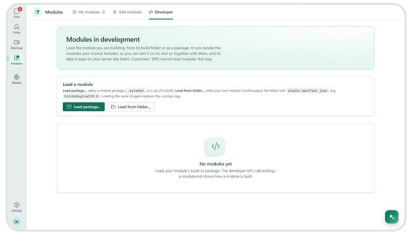
Meetings

Transcribed and summarised by a local model, with action items.



Modules

Every module runs locally on your server, as a signed package.



Custom-built

Your own module runs beside the standard ones.

SAVINGS

21 tools. One ERIS, up to 75% lower software cost.

50 STAFF, 20 ERIS USERS, SOFTWARE PER MONTH · % = share of users

HubSpot Marketing	€3,000	Dynamics 365 Finance · 10%	€360
Salesforce Enterprise · 50%	€1,650	Adobe Creative Cloud · 30%	€360
Microsoft 365 E5	€1,140	Workable recruiting	€169
ChatGPT Enterprise	€1,000	BambooHR	€160
Vanta compliance	€833	PandaDoc quotes · 20%	€140
Microsoft Copilot	€560	Zendesk service desk · 10%	€110
Security (1Password, Okta)	€500	Microsoft Teams	€100
Asana: tasks, projects	€500	GitHub Copilot · 10%	€78
DocuSign e-signature	€500	Canva Pro · 10%	€26
AI note taker (Otter.ai)	€400	Jira Service Mgmt · 5%	€20
Zoom	€360		



Users: 40% of staff up to 249 staff, 20% from 250. Installation, AI readiness and support come on top.

€84k

saved per year by a 50-person company with 20 users

SOFTWARE COST WITH ERIS

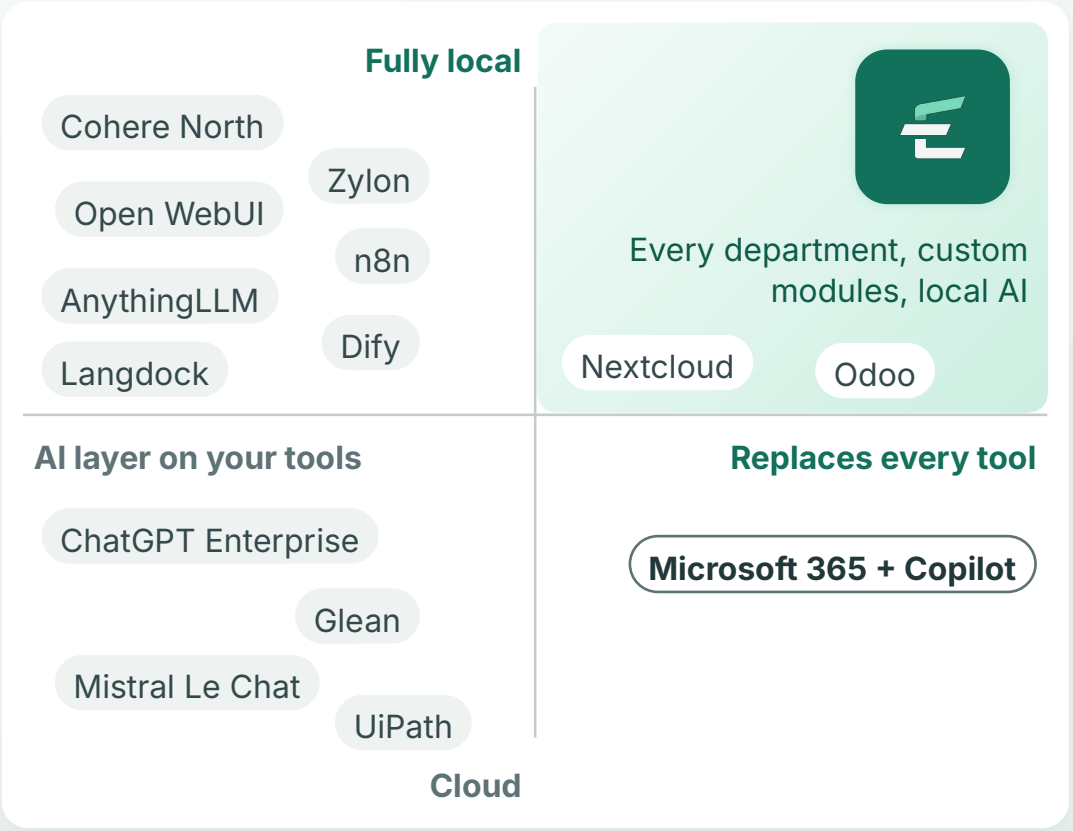
Up to 75%

lower software cost than the separate tools ERIS replaces, depending on company size and the tools replaced.

+€1.6k a month for own hardware in this example (36 months, incl. power). Capacity grows with the hardware.

COMPARISON

Everyone else covers a piece. ERIS covers it all.



Vs. Microsoft 365, Teams and Copilot

SECURITY RISK

Your client files, quotes and contracts: processed by a US company, possibly outside Europe. Would you want to explain that to your clients?

- **US vendor:** subject to the US CLOUD Act, even when your data is stored in Europe.
- **AI processing can leave the EU:** at peak load Copilot may use data centres outside Europe, unless your admin turns this off.
- **ERIS:** on your own hardware or hosted for you, with local AI. On your own hardware it also works offline.

Cloud AI (ChatGPT, Glean, Mistral): your data leaves the building.

Local AI layers (Zylon, Langdock): sit on top of your software. ERIS replaces it.

Builder toolkits (n8n, Dify): need an engineering team.

CUSTOM-BUILT

Where ERIS does not fit, we build it for you.

Integrations

Your existing systems talk to each other. Enter data once.

Your own modules

A process unique to your business, as a module in ERIS or on its own.

Automations

Recurring work that runs by itself, with AI where it helps.

EXAMPLES

A work order on site that becomes an invoice straight away · shipping documents generated from the order · hours from the planning into payroll · case documents requested and checked automatically

OUR APPROACH

From first call to a working system

1

Introduction

30 minutes: which processes take you the most time?

2

Inventory

We map your processes and systems.

3

Proposal

ERIS, custom-built or both, with a clear price.

4

Set-up

First paid AI readiness, then installation, integrations and training.

Step by step: you can start with one process or one department.

AI readiness gets your data ready before ERIS goes live. ERIS itself installs in about 10 minutes, and we charge at most one day.

WHY UPWARD

One partner for all your automation

Set up fast

ERIS installs in about 10 minutes, after a paid AI readiness phase; custom work in short steps.

Surprisingly affordable

One system instead of separate subscriptions. Payback within a month is possible.

Your data stays with you

AI on your own hardware with no public cloud, or hosted for you by a provider.

Close by, from Breda

One point of contact for platform, custom work and support.

ERIS

Shall we talk?

Ron Zabel · Upward Technologies B.V.

In 30 minutes we show you what you can automate.

CONTACT

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